

## Appendix 1:

### Incentives Given to the Various Mining Companies in their Respective Development Agreements

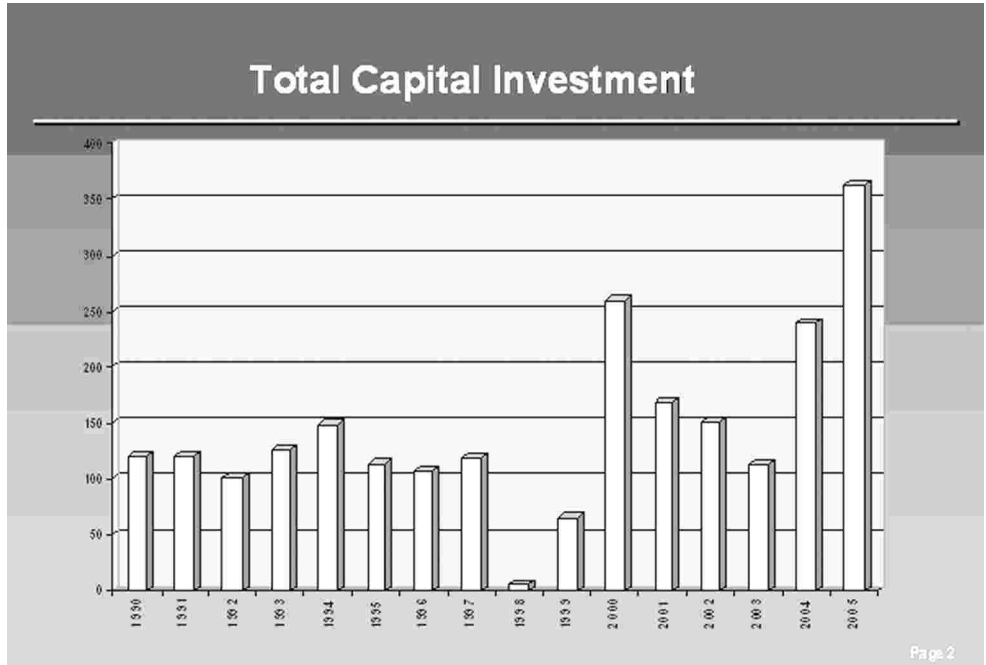
Name of company / year of agreement	Royalty Tax Rate	Provision for Capital Investment Deductions	Corporate Tax Rate	Provision of Carry-Over Losses	Customs Duty	VAT	Foreign Currency Retention	Withholding Tax	Stability Period
Konkola Copper Mines 2000	0.6	100%	25%	Can Carry forward Losses	Exempt (Excise duty on power (0%))	Refund on Net Input VAT (0%)	100%	On Dividends (0%)	20 years
Mopani Copper Mines 2000	0.6	100%	25%	Can Carry forward Losses	Exempt (Excise duty on power (0%))	Refund on Net Input VAT (0%)	100%	On Dividends (0%). After stability period (10%)	20 years
NFC (Africa Ltd) 1998	*	100%	35%	Can Carry forward Losses	As above including no customs duties on personal effects	Refund on Net Input VAT (0%)	100%	0%	15 years
Chambishi Metals 1998	2.0	100%	35%	Can Carry forward Losses	Exempt on Machinery and Equipment. Excise duty on power (10%)	Refund on Net Input VAT (0%)	100%	0%	15 years

\* The NFCA Development Agreement states that the company will pay royalties at the 'rate prevailing'. This is not further clarified, but might imply the company has no concession in this area and pays at the rate in the Mining Act: 3%, or at the rate paid by most other companies: 0.6%

Source: Various Development Agreements

# Appendix 2

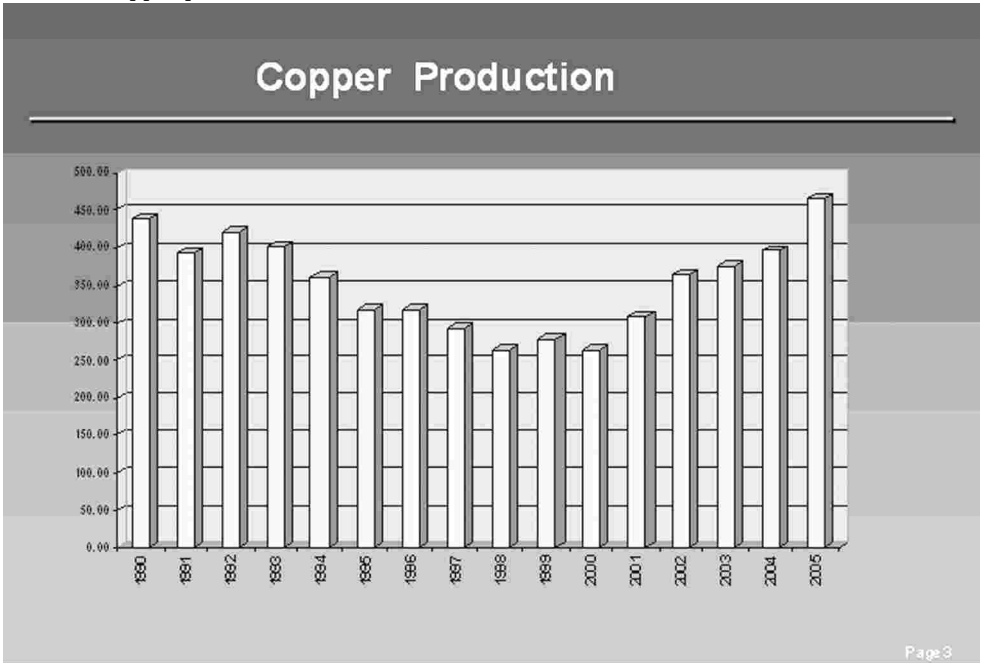
Total Capital Investment in US\$ millions, in the Zambian Mining Industry, 1990-2005



Source: Chamber of Mines 2006

# Appendix 3

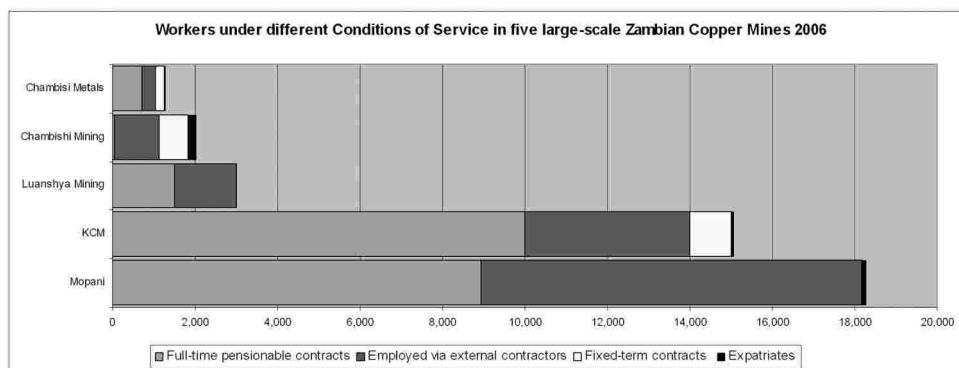
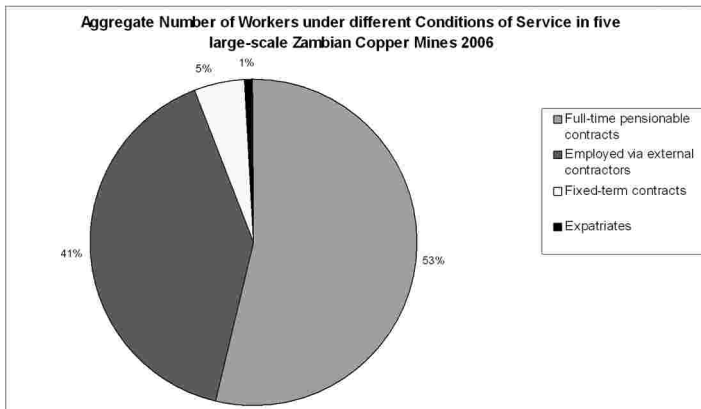
Zambian copper production (MTs), 1990-2005



Page 3

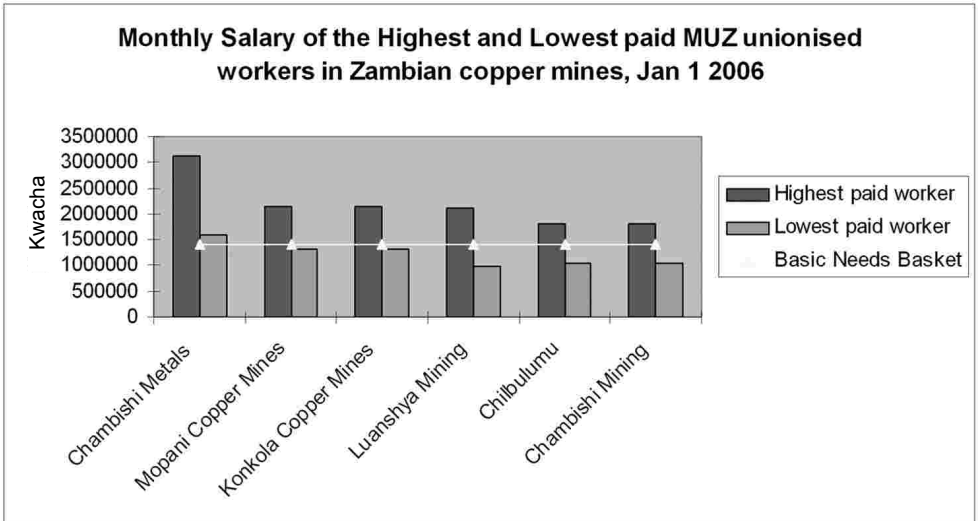
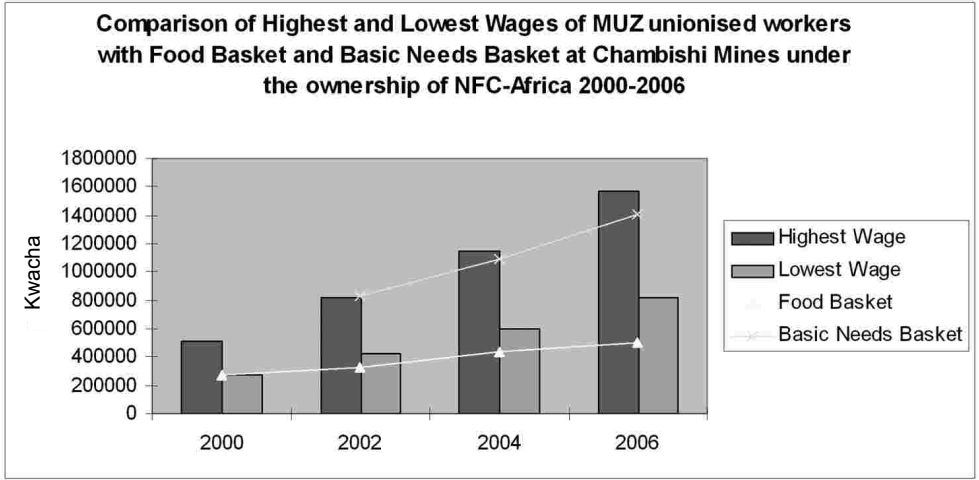
Source: Chamber of Mines 2006

# Appendix 4



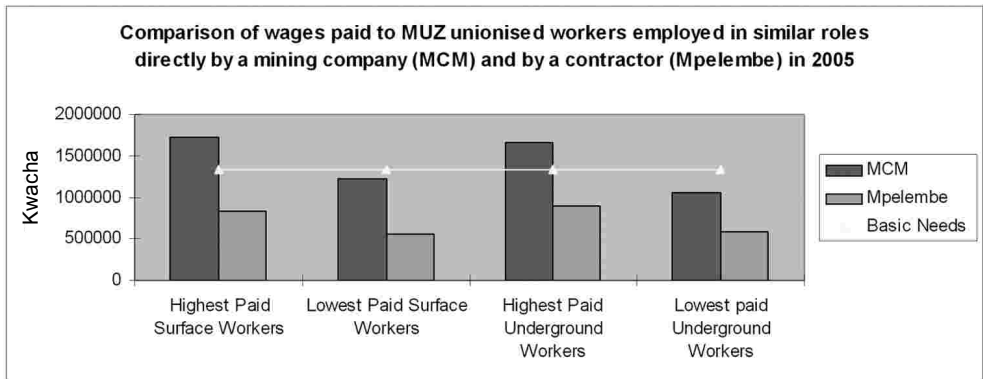
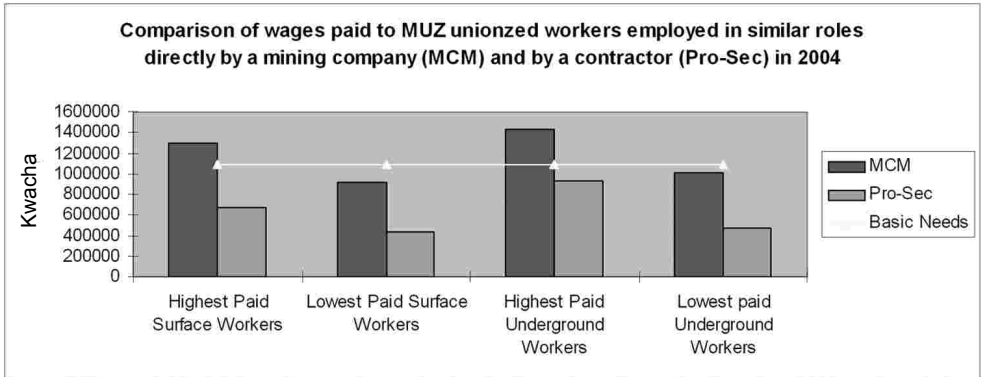
Source: Interviews with management at the five companies. For Chambishi, Godfrey Mutale, Ruth Prout, Liliash Makashini, Joseph Ngwira and Lazarus Sinyinza, NFC Africa Mining Plc, Draft Environmental Impact Statement – Appendix Q: Socio – Economic Report, Downloaded from ECZ website, October 2006

## Appendix 5



Source: Collective Agreements accessed in the MUZ information and research centre

## Appendix 6 Contractors Wages



Source: Collective Agreements accessed in the MUZ information and research centre

## Appendix 7 Zambia: Sectoral Contribution to GDP 1998 to 2003

Sector	1998	1999	2000	2001	2002	2003
Agriculture	18.7	21.6	19.9	19.7	20.0	20.8
Mining and Quarrying	6.3	3.8	4.1	4.0	3.5	2.8
Manufacturing	11.5	10.8	10.2	9.8	10.4	10.9
Financial Institutions	9.1	9.0	9.8	9.4	9.2	9.1
Tourism	2.2	1.9	2.1	2.4	2.5	2.6
Sub-Total	47.8	47.7	46.1	45.3	45.6	46.2

Source: IMF, Zambia: Selected Issues and Statistical Appendix 2004.

## Appendix 8

### Corporate Tax Revenues 2003.

Sector	K'Millions	Percentage
Financial Services	51,355	20.9
Telecoms	29,187	11.9
Mining	29,612	11.6
Other	136,460	55.6
Total	245,614	100

Source: Zambia Revenue Authority.

### Net VAT Receipts by Sector

Sector	Kwacha (Millions)	Percentage
Financial Services	11,764	3
Telecommunications	44,722	11.4
Mining	(653,838)	-166.5
Manufacturing	70,067	17.8
Tourism	(400)	-0.1
Agriculture	(27,394)	-7.0
Other	947,750	241.4
Total	393,671	100

Source: Foreign Investment Advisory Service, Zambia: Sectoral Study Of The Effective Tax Burden, a joint service of the International Finance Corporation and The World Bank, December 2004

### Contribution of Mining to the GRZ Treasury

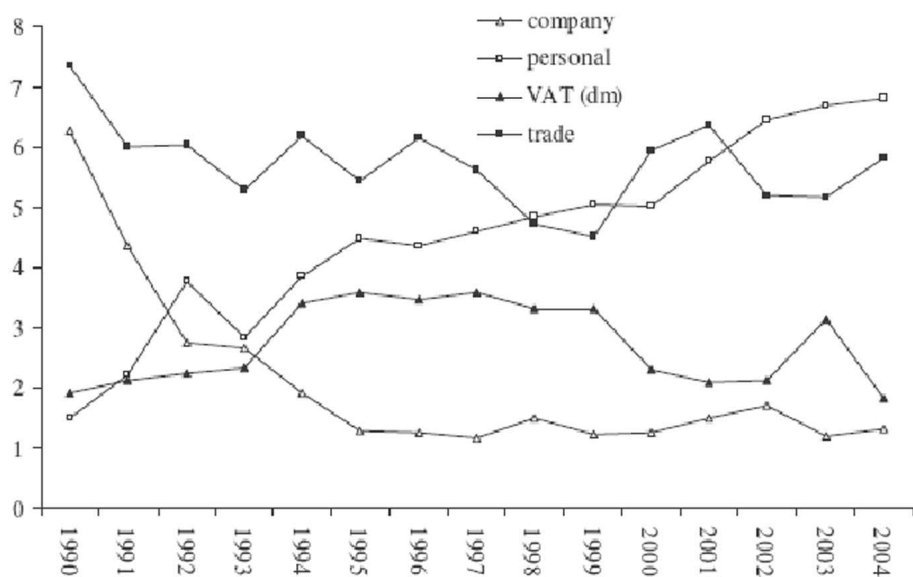


Source: Chamber of Mines, The Zambian Mining Industry Post-Privatisation, Unpublished, Presentation given by Chairman of the Chamber to the IMF Visiting Mission to Zambia, October 2006



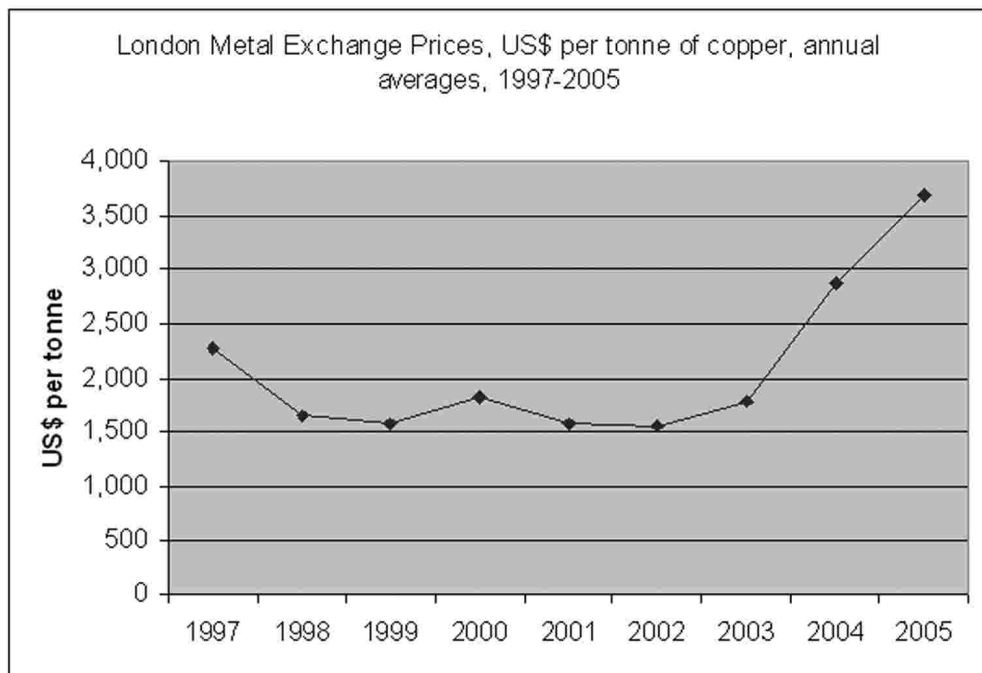
## Appendix 9

### Types of Taxes as a Percentage of GDP, 1990-2004



Source: Weeks and McKinley, 2005, Page 15

## Appendix 10



Source: London Metal Exchange/International Copper Studies Group

- 1 Interview with Derek Webstock, CEO, Izanshya Mining plc, October 16 2006
- 2 Michael Sata, Speech to an election rally at Mandevu Compound, September 26 2006
- 3 Mining companies must pay, Mail and Guardian, South Africa, 16 October 2006
- 4 Government of Zambia Spokesperson Glyn Michelo, speaking on ZNBC 7pm Television News, 3 January 2007
- 5 Re-elected Mwanawasa pledges to slash taxes, IOL, October 27 2006
- 6 John Craig, 'Evaluating privatisation in Zambia: a tale of two processes', Review of African Political Economy, 27(85): 355-366, 2000
- 7 See Appendix 4
- 8 See Appendix 6
- 9 See NFCA case-study, Chapter 7
- 10 Chamber of Mines of Zambia, Survey of the Zambian Mining Industry 1995 to 2004, October 2005
- 11 GOZ, Living Conditions Monitoring Survey Report 2004, Central Statistics Office, December 2005, p. xiv
- 12 Jack Jones Zulu, Zambia After The HIPC 'Surgery' And The Completion Point, Jesuit Centre For Theological Reflection, Lusaka, Policy Brief, April, 2006, p. 6
- 13 GOZ, Living Conditions Monitoring Survey Report 2004, Central Statistics Office, December 2005 p. 18
- 14 GOZ, Fifth National Development Plan, 2006, p. 22
- 15 UNDP, Zambia HDR 2003, p. 79
- 16 For a lyrical account of this process of disenchantment for many individual miners in the late days of ZCUM, see James Ferguson, Expectations of Modernity: Myths and Meanings of Urban life on the Zambian Copperbelt, University of California Press, Berkeley and Los Angeles, California, 1999
- 17 Interview with Lennard Nkhata, Permanent Secretary, Ministry of Mines and Mineral Development, Lusaka, October 12 2006
- 8 Ferguson, 1999, p. 6
- 9 Ferguson, 1999, p. 2
- 20 GOZ, Educating Our Future: National Policy on Education, Ministry of Education, Lusaka, 1996
- 21 GOZ, Living Conditions Monitoring Survey Report 2004, Central Statistics Office, December 2005
- 22 Interview with Reuben Mandoka, Former employee & MUZ Branch Chairman, Chibuluma Mines and Metorex, Kalulushi, October 29 2006
- 23 Ferguson, 1999, p. 6
- 24 Chamber of Mines, 2005, p. 8
- 25 Oliver Sassa and Jerker Carlsson, Aid and Poverty Reduction in Zambia: Mission Unaccomplished, The Nordic Africa Institute, Uppsala, 2002, p. 43 (FULLCITE FIRST TIME)
- 26 Roger Young and John Loxley, An Assessment of Zambia's Structural Adjustment Experience, The North-South Institute, Ottawa, 1990; Thomas Callaghy and John Ravenhill, (eds) Hemmed in: responses to Africa's economic decline, New York: Columbia University Press, 1993
- 27 Michael Bratton and Nicolas Van de Walle, Democratic experiments in Africa : regime transitions in comparative perspective, Cambridge : Cambridge University Press, 1997; Baylies, Cand Szeftel, M. 1992, 'The Fall and Rise of Multiparty Politics in Zambia', Review of African Political Economy, 19, 54
- 28 Rakner, I, Van de Walle, N and Mulaisho, D, 'Zambia' Chapter in Aid and Reform in Africa, World Bank, Washington: D.C, 2001
- 29 Gretchen Bauer and Scott D Taylor, Politics in Southern Africa: State and Society in Transition, Lynn Reiner, Boulder, Colorado, 2005, p. 70
- 30 Oliver Campbell-White & Anita Bhatia, Privatisation in Africa, IBRD, Washington, D.C., 1998
- 31 Craig, J. 2000 'Evaluating privatisation in Zambia: a tale of two processes', Review of African Political Economy, 27(85): 355-366; Szeftel, M 'Misunderstanding African Politics: Corruption & the Governance Agenda', Review of African Political Economy, 76: 221-240, 1998. Corruption was a huge problem partly because the Privatisation Act did not prevent political leaders or public office holders from acquiring an enterprise, and they did not have to declare their intention to bid for any company. Transparency International claim that as a result, "Zambia's privatisation was a looting exercise... Government Ministers simply grabbed the assets." Quoted in Craig, 2000, p. 361
- 32 World Bank, Zambia: Country Assistance Evaluation, Report No. 25075, Washington, D.C. OED. 2002, p. i
- 33 Ishala C. Situmbelo and Jack Jones Zulu, Zambia: Condemned to Debt: How the IMF and World Bank have undermined development, World Development Movement, London, April 2004, p. 19
- 34 CB Muchimba, Issues on the Privatisation of the Mines, paper presented to the INDABA III, "Beyond the Horizons of Privatisation", held at the National College for Development and Management Studies, Kabwe, 8-10 November 1998
- 35 The net back value is the market value of minerals free-on-board at the point of export from Zambia or in the case of consumption within Zambia, at the point of delivery. The royalties paid for those in gemstone mining are at the rate of 5 percent.
- 36 Interview with Lennard Nkhata
- 37 Rothschild Report (NMR), quoted in ZCUM Report on the Privatisation of Zambia Consolidated Copper Mines Limited: The Process, Progress and Status as at May 2000, GRZ/ZCUM Privatisation Negotiating Team, ZCUM Corporate Head Office, Lusaka, Unpublished, 2000
- 38 GOZ and Mopani Copper Mines Plc, Mufulira Mine, Smelter And Refinery And Nkana Mines, Concentrator And Cobalt Plant Development Agreement, 31 March 2000
- 39 See Appendix 1
- 40 Letter to the Minister of Labour and Social Security, Re: Labour Practice By the New Investors, From AE Mwanza, President, MUZ and MC Zulu, Acting General Secretary, MLZ/15/A/14/99, 13 Dec 1999
- 41 Interview with Derek Webstock
- 42 Interview with Charles B Muchimba, Director Research and Information, Mineworkers Union of Zambia, Kitwe, October 9 2006
- 43 Quoted in Lungu and Mlungu, 2005, p. 47
- 44 Chamber of Mines, 2005, p. 12
- 45 Interview with Lennard Nkhata
- 46 Interview with Charles B Muchimba
- 47 Chamber of Mines of Zambia, Survey of the Zambian Mining Industry 1995 to 2004, Mssion Press, Zambia, October 2005, p. 29. It should be noted, however, that the Chamber predicted in the same document for 2005, 550,000 tonnes was a significant over-estimate
- 48 Interview with Lennard Nkhata

- 49 Interview with Deb Bandyopadhyay, Resident Director, Konkola Copper Mines, Chingola, Oct 18 2006
- 50 Interview with Deb Bandyopadhyay
- 51 First Quantum Minerals Ltd, Annual Report 2005
- 52 First Quantum Minerals Ltd, Annual Report 2005
- 53 First Quantum Minerals record triple profits, Times of Zambia, Thursday November 16, 2006
- 54 Vedanta Resources Plc. Annual Report 2006
- 55 Interview with Charles B Muchimba
- 56 Letter from the Association of Copper Mining Employers (ACME) to the General Secretary of the Mineworkers Union of Zambia, 14 July 1999, Letter No: ACME/69/99
- 57 Letter from the Association of Copper Mining Employers (ACME) to the General Secretary of the Mineworkers Union of Zambia, 14 July 1999, Letter No: ACME/69/99
- 58 Chamber of Mines, 2005
- 59 Chamber of Mines, 2005
- 60 Interview with Lennard Nkhata
- 61 Interview with Lennard Nkhata
- 62 Interview with Lennard Nkhata
- 63 Interview with Silafele Mundia, President, NUMAUW
- 64 Chamber of Mines, 2005
- 65 Interview with Charles B Muchimba
- 66 JCIR, 2006. The figures used in this report are all those for Lusaka because JCIR has been collecting these statistics across the time period that we are looking at. However, they do also now collect data in a number of locations on the Copperbelt, which differ somewhat from the Lusaka figures.
- 67 Interview with Charles B Muchimba
- 68 Interview with anonymous official at Mines Safety Department
- 69 Interview with Charles B Muchimba
- 70 Interview with Charles B Muchimba
- 71 Interview with Charles B Muchimba
- 72 Chamber of Mines, 2005, p. 27-28
- 73 Interview with Deb Bandyopadhyay
- 74 Interview with Derek Webbstock
- 75 Tim Henderson, Interview with Tim Henderson, Chief Executive Officer, Passmore H Hamukoma, Chief Services Officer and Gavin Heale, Chief Financial Officer, Mpani Copper Mines, Kitwe, October 20 2006
- 76 Mindolo Shaft Mine workers down tools, The Post, Lusaka, November 16 2006
- 77 Interview with Bishu Msra, Chief Operating Officer, Luanshya Mining, October 16 2006
- 78 Interview with anonymous official, Mines Safety Department
- 79 Interview with anonymous official, Mines Safety Department
- 80 Dr Mark Alleyne, Zambia IMF Resident Representative, The Zambian Economy in Perspective: The Impact of IMF policies, Paper presented at the Copperbelt University, October 2002, p. 62
- 8 Interview with Lennard Nkhata
- 82 Interview with Tim Henderson, Chief Executive Officer, Passmore H Hamukoma, Chief Services Officer and Gavin Heale, Chief Financial Officer, Mpani Copper Mines, Kitwe, October 20 2006
- 83 Department of Labour, Circular Letter No. DL/64/9/13 of 26th May 2005.
- 84 President Mwanawasa's Speech at the Opening of the 1st Session of the 10th National Assembly, The Times of Zambia (Ndola), October 28 2006
- 85 Investors deliberately flouting labour laws to disadvantage Zambian workers – Mubaba, The Post, Lusaka, November 16 2006
- 86 This profile is based on a structured interview carried out by Grainne O'Neill with Reuben Mndoka, former employee & MUZ Branch Chairman, Chibuluna Mines and Metorex Plc, Kalulushi Township, October 29 2006
- 87 GOZ, 2004 Living Conditions Survey, p. xvii
- 88 Interview with Father Msheck Kaunda, CCJDP, Ndola, October 10 2006
- 89 This issue is the main theme of Ferguson, 1999. It can only be assumed that the patterns he describes have become more pronounced since.
- 90 Interview with Peter Sinkamba, Citizens for a Better Environment, Kitwe, October 9 2006
- 91 Interview with Bishu Msra
- 92 Interview with Peter Sinkamba
- 93 KCM pollutes Kafue River, Times of Zambia, November 8 2006
- 94 KCM Pollution Victims Speak Out, Sunday Post, Lusaka, November 19 2006
- 95 KCM Pollution Victims Speak Out, Sunday Post, Lusaka, November 19 2006
- 96 KCM Pollution Victims Speak Out, Sunday Post, Lusaka, November 19 2006
- 97 Nkana Water Firm to demand K5.6bn from KCM Times of Zambia, November 14 2006
- 98 Govt won't assist people affected by pollution to sue KCM – Pande, The Post, Lusaka, November 16 2006
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- 100 HZL suspends KCM's pollution control licences, The Post, Lusaka, November 10 2006
- 101 Lungu and Milenga, 2005, p. 71
- 102 Interview with Bishu Msra
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- 104 Lungu and Mulenga, 2005
- 105 Lungu and Mulenga, 2005, p. 71
- 106 Interview with Derek Webstock
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- 108 GOZ/ Mporani Copper Mines Plc, 2000, Clauses 9.3, p. 26
- 109 Interview with Tim Henderson
- 110 World Health Organisation, Summary Country Profile For HIV/Aids Treatment Scale-Up, December 2005
- 111 World Health Organisation, 2005
- 112 Mporani Copper Mines Plc HIV-AIDS Policy Booklet, p. 7
- 113 Mporani Copper Mines Plc HIV-AIDS Policy Booklet, p. 12
- 114 Interview with Isaac Mumba, HIV-AIDS Policies Co-ordinator, CHEP, Kitwe, October 10 2006
- 115 Interview with Tim Henderson
- 116 Interview with Isaac Mumba
- 117 Interview with Deb Badyopadhyay
- 118 Based on an interview with Isaac Mumba, HIV-AIDS Policies Co-ordinator, CHEP, Kitwe, October 10 2006
- 119 Godfrey Mutale, Ruth Prout, Ilias Makashini, Joseph Ngyvira and Lazaus Sinyinza, NRC Africa Mining Plc, Draft Environmental Impact Statement – Appendix Q: Socio – Economic Report, p. vii
- 120 The lowest level of the JCIR Basic Needs basket in 2005, the year in which the report was compiled, was K1,331,920. At MCM the lowest wage for an underground worker in 2005 was K1,460,966. At KCM it was K1,315,418.
- 121 NFCA Development Agreement, 1998, p.14
- 122 Mutale et al, p. xi
- 123 NFCA Development Agreement, 1998, p. 18
- 124 Interview with Wigan E. Mumba, Human Resources Manager, NRC-Africa, Chambishi, October 12 2006
- 125 Interview with anonymous official, Mines Safety Department
- 126 Interview with Wigan E. Mumba
- 127 Mutale et al, p. vii
- 128 Minutes of the Eighth Negotiation Meeting for 2004 to 2005 Collective Agreement. 11th February 2005
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- 131 Mutale et al.
- 132 Levy Meets KCM boss, Sunday Post, Lusaka, November 19, 2006
- 133 World Bank, Zambia: Country Economic Memorandum, Policies for Growth and Diversification, Poverty Reduction and Economic Management 1, Southern Africa, Africa Region, World Bank, Unpublished Draft, January 2004
- 134 Interview with Lennard Nkhata
- 135 Interview with Lennard Nkhata
- 136 Zambia: Sectoral study of the effective tax burden, December 2004, Foreign Investment and Advisory Service (FIAS), a joint service of the World Bank and IFC, p. 38
- 137 FIAS, 2004, p. ix
- 138 Gavin Heale, Interview with Tim Henderson, Chief Executive Officer, Passmore H Hamukoma, Chief Services Officer and Gavin Heale, Chief Financial Officer, Mporani Copper Mines, Kitwe, October 20 2006
- 139 Interview with Derek Webstock
- 140 Interview with Reuben Mondoka, Former employee & MUZ Branch Chairman, Chibuluma Mines and Metorex, Kalulushi, October 29 2006
- 141 Mark Alleyne, Zambia IMF Resident Representative, The Zambian Economy in Perspective: The Impact of IMF policies, Paper presented at the Copperbelt University, October 2002, p. 62
- 142 Interview with Deb Bandyopadhyay
- 143 Interview with Eldie Kapungulya, Chairman of the Chamber of Business, Kitwe, October 9 2006
- 144 Interview with Eldie Kapungulya
- 145 Interview with Eldie Kapungulya
- 146 Interview with Charles B Mchimba
- 147 Discussion with Alvinus Zambia representative, Kitwe, October 2006,
- 148 Source: World Bank, World Development Indicators
- 149 World Bank, World Development Indicators
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- 152 Rita Abrahamson, Disciplining Democracy: Development Discourse and Good Governance in Africa, Zed, London, 2000; See also Iise Rakner, Nicolas Van de Walle & Dominic Mulaisho, 'Zambia', Chapter in Aid and Reform in Africa: A Report from Ten Countries, edited by Shantayan Devarajan, David Dollar and Torgny Holmgren, The World Bank, Washington, 2001, p. 536
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- 154 Shapi Shacinda, Zambia to spend \$16.5 bn under development plan, Reuters, 24th July 2006
- 155 FNDP Faces Financing Gap of \$1.5bn, The Post, Lusaka, May 05 2006
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- 159 Zambia minister confirms 2.5% royalty lift, MiningMK, Thu, 12 Oct 2006, [http://www.miningmk.com/mining\\_fin/278977.htm](http://www.miningmk.com/mining_fin/278977.htm)
- 160 IMF, Baunggaard, Thomas, A Primer on Mineral Taxation, IMF Working Paper WP/01/139
- 161 Interview with Lemard Nkhata
- 162 Interview with Deb Bandyopadhyay
- 163 Interview with Gavin Heale
- 164 Interview with Lemard Nkhata
- 165 Interview with Tim Henderson
- 166 Interview with Lemard Nkhata
- 167 Interview with Deb Bandyopadhyay
- 168 Interview with Deb Bandyopadhyay
- 169 Interview with Deb Bandyopadhyay
- 170 Interview with Lemard Nkhata
- 171 Interview with Tim Henderson
- 172 Interview with Deb Bandyopadhyay
- 173 Interview with Tim Henderson
- 174 Interview with Deb Bandyopadhyay
- 175 Interview with Gavin Heale
- 176 Interview with Gavin Heale
- 177 Interview with Lemard Nkhata

The following individuals were interviewed during the course of the research:

Anonymous official, Mines Safety Department, October 2006

Frederick Bantuborwe General Manager, Chamber of Mines of Zambia, Kalulushi, October 9 2006

Charles B Muchimba, Director Research and Information, Mineworkers Union of Zambia, Kitwe, October 9 2006

Peter Sinkamba, Executive Director, Citizens for a Better Environment, Kitwe, October 9 2006

Eddie Kapungulya, Chairman, Chamber of Business, Kitwe, October 10 2006

Ian Mwandilwe, Deputy General Secretary, Zambian Congress of Trade Unions, Kitwe, October 10 2006

Father Misheck Kaunda, Catholic Commission for Justice, Development and Peace, Ndola, October 10 2006

Isaac Mumba, Former Health Officer, Chibuluma Mines and Metorex, currently HIV-AIDS Policies Co-ordinator, Copperbelt Health Education Programme, Kitwe, October 10 2006 and again October 20 2006

Lennard Nkhata, Permanent Secretary, Ministry of Mines and Mineral Development, Lusaka, October 12 2006

Wigan F Mumba, Manager Human Resources, NFC-Africa Mining Plc, Chambishi, Zambia, October 13 2006

Sylvester Kasonde, Manager Human Resources, Chambishi Metals, October 13 2006

Silufele Munda, President, NUMAUV, Kitwe, October 16 2006

Derek Webstock, CEO, Luanshya Mining plc, October 16 2006

Dr Bishu Misra, Chief Mining Officer Technical, Luanshya Mining plc, October 16 2006

Deb Bandyopadhyay, Resident Director, Konkola Copper Mines, Chingola, October 18 2006

Tim Henderson, Chief Executive Officer, Passmore H Hamukoma, Chief Services Officer and Gavin Heale, Chief Financial Officer, Mpani Copper Mines, Kitwe, October 20 2006

Alvirius Zambia representative, Kitwe, October 20 2006,

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John Craig, 'Evaluating privatisation in Zambia: a tale of two processes', *Review of African Political Economy*, 27(85): 355-366, 2000

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